MEADOWBROOK INSURANCE AGENCY

MEMBER OF AMERITRUST GROUP

Overview

2020

Agenda

- About Us

- Coverages Options & Solutions

- Available Services

- Cutting Edge Technologies

- Questions

About Us

- Founded in 1955

- 100$^+$ Associates

- Six Agency Locations

- We provide a wide range of insurance solutions within the marketplace to protect our client's assets. Our Key Solutions Are Comprised of:

    - Business Insurance

    - Group Health & Benefit Solutions

    - Personal Insurance

About Us

We Are Proud To Give Back To Our Community!

In addition to our innovative insurance coverages and risk management programs, we are committed to making an impact within the communities in which we work, live, and serve our clients with our:

- Quotes For A Cause Campaign

- Charitable Donations

- Organizational Volunteer Opportunities

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About Us
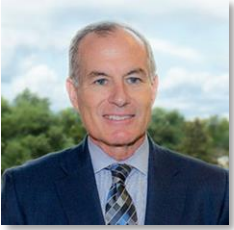
David N. Sheeran

President, Meadowbrook Insurance Agency Operations

Scott Hodgin

Executive Vice President, Group Health & Benefits

Patrick Grace

President, Kleinschmidt Agency

Matthew McGrail

Senior Vice President, Meadowbrook Insurance Agency Operations

Carolyn Rummel

President, Meadowbrook Insurance Agency - Sarasota

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Coverage Options & Solutions

Coverage Options & Solutions

Business Insurance

- Alternative Risk Management Solutions
- Bonds
- Commercial Auto
- Commercial Crime
- Cyber & Net Security
- Directors & Officers

- EPLI
- Environmental
- Foreign
- Fiduciary
- Group Benefits
- Inland Marine
- Product Liability

- Professional / E & O
- Property
- Garage Liability
- General Liability
- Liquor Liability
- Medical Malpractice
- Products & Completed Operations

- Umbrella & Excess
- Warehouse Legal Liability
- Workers Compensation

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Coverage Options & Solutions

Personal Insurance

- Auto

- Boat

- Condominium

- Homeowners

- Umbrella

- Farm

- Flood

- Rental Properties

- Renters

- Life

- Personal Watercraft

- Recreational Vehicles: Motorcycle, RV, Snowmobile, etc.

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Coverage Options & Solutions

Group Health & Benefit Solutions

- Group Administration

- Group Health

- Self-Funded

- Dental

- Vision

- Life

- Disability

  Short & Long Term

- Ancillary Benefits

- TPA Services

  COBRA, HSA, FSA

- Benefit Plan Compliance

- Maxwell Health - Online Enrollment (Paperless)

- Zywave - Online Employee Training Courses

- Zywave - HR Hotline – 24/7 Access

- Zywave – MyWave Elements Client Portal

- Zywave - Human Resources Communications

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Coverage Options & Solutions

Group Health & Benefit Solutions - Self Funded Medical

- Self Funding Analytical Support

- Monthly Claim Reporting Support

- Plan Design Modeling Based on Claims

- Quarterly Financial Monitoring to Projected Costs

- Annual Plan Review with Detail Claim Analysis

- Prescription Drug PBM Review & Formulary Review

- Renewal Analysis of Carriers Proposed Renewal

- Quarterly IBNR

- Stop Loss Limit Analysis & Review

- Premium Equivalent Rates
  Including COBRA

- Other Support as Requested

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Available Services

Available Services

Engage Meadowbrook To Improve Your Results

- Core Benefit Consulting

- Business Insurance

- Innovative Cost Analysis Capabilities

- Employer/Employee Support

- Value Added Services

- Highest Standards of Professionalism by Making You the First Priority

- Offer Assistance in an Accurate & Timely Manner

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Available Services

- Account Management

- Marketing & Carrier Contacts

- Risk Management System: Real-Time Claims & Analytics

- Risk Control

- Carrier Claim Services: Reviews, Nurse Case Managers, Regional Medical Directors

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Available Services

Value-Added Support Services

- Claims & Billing Resolution

- Premium & Billing Audits

- Employee Communication & Educational Meetings

- Assistance Processing Employee Changes

- Detailed Underwriting Plan Analysis

- Employer Educational Seminars

- Benchmark Reporting

Zywave Partnership Support Services

- MyWave Elements Client Portal – 24/7 Access

- Learning – Employee Training Courses

- HR Hotline

- Workplace Regulations & Compliance

- & More!

Maxwell Health Partnership Support Services

- Online Enrollment (Paperless)

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Available Services

Zywave – HR Hotline

The HR Hotline is a service is available 24/7, and staffed by Human Resources professionals. As a valued client, you will have access to personalized, professional Human Resources consultation by phone or email.

What can you ask about?

- Employee Benefits
- Employee Relations
- Leaves of Absence
- Federal Compliance

- State Employment Law
- Wage & Hour Issues
- Discipline & Terminations
- Recruiting & Hiring

- Workers Compensation
- Investigations
- Performance Management

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Cutting Edge Technologies

Cutting Edge Technologies

Zywave – MyWave Elements Client Portal

MyWave Elements Client Portal provides 4,500+ pieces of content videos, flyers, infographics, in-depth toolkits, guides, and more!

Watch To See How It Works:

Client Portal Features

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Zywave – MyWave Elements Client Portal & Ultimate Resource Library

- Employee Communication/Education

- Benefits Communications

- Newsletters

- Health & Wellness

- Wellness Programs

- Plan Design Strategies

- Benefit Worksheets

- Federal & State Compliance Communications

- OSHA Log, Compliance, Support & Benchmarking

- FMCSA Compliance Communications

- DOT Compliance Communications

- GHS Compliance Communications

- Workers Compensation & MOD Analysis Tools

- Virtual Toolbox Chats

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Zywave – Learning

Offers Our Clients Access to Assign Employee Groups/Individuals:

- Training Courses

- Industry-Specific Safety Training

- State Specific Employee Training

- Set Due Dates

- Automated E-mail Reminders

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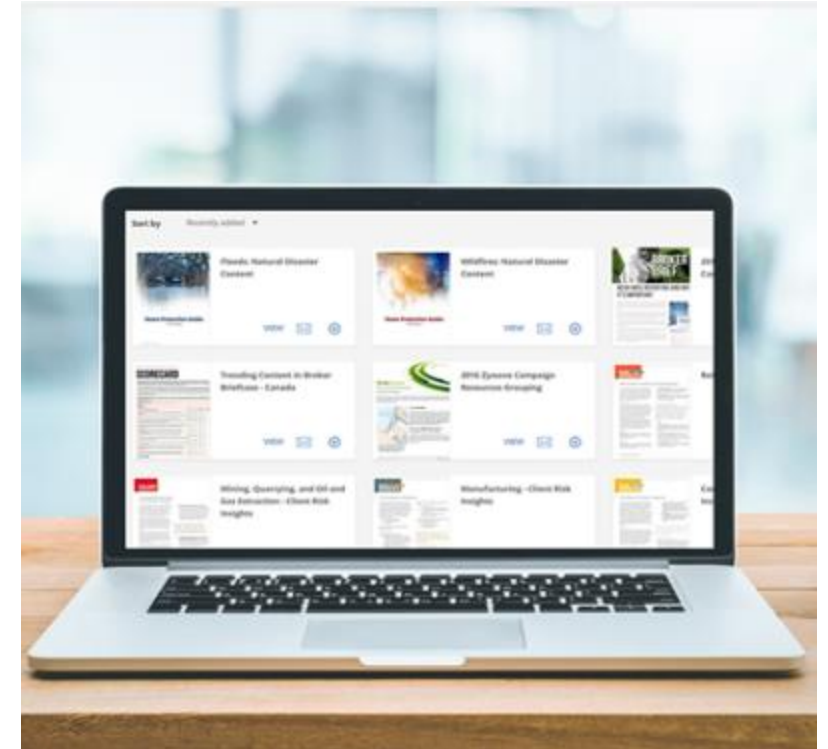
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Maxwell Health - Your Benefit Connection

Every organization should have access to an online system for employees to seamlessly enroll in and manage benefits. Maxwell takes you completely paperless and provides your employees with a user-friendly experience that engages them throughout the year.

Watch To See How It Works:

Benefits Solution

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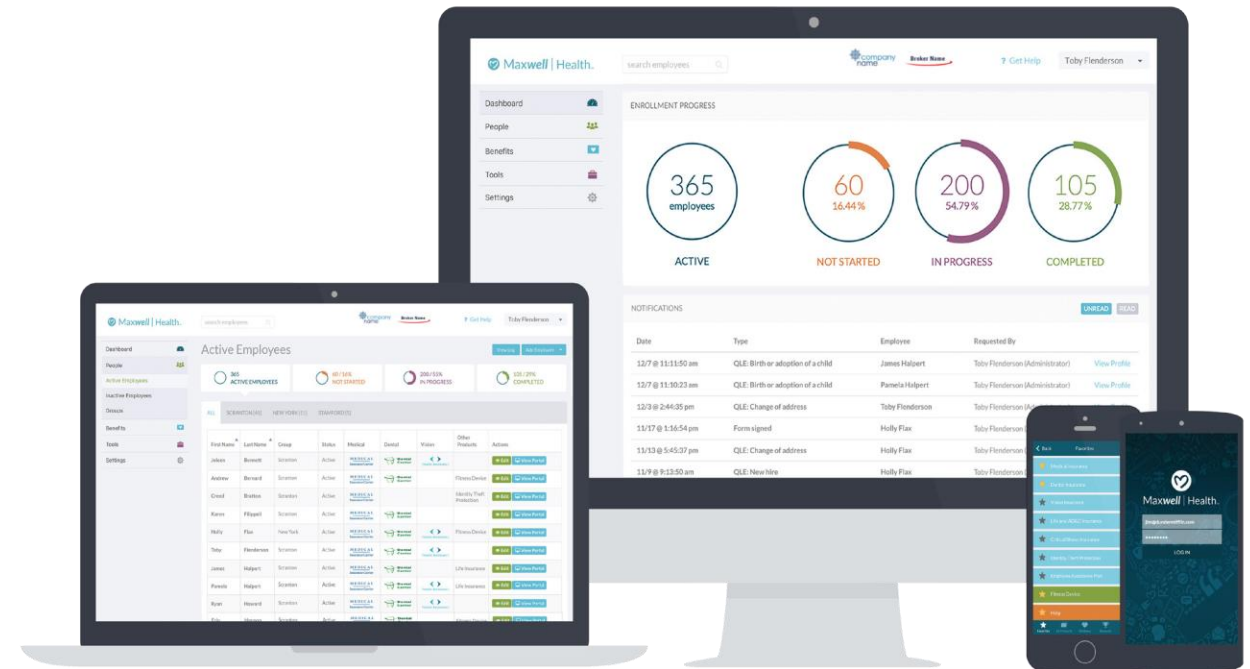
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Maxwell Health - Your Benefit Connection Solves Common Challenges

- Navigating complexities of Human Resources administration & benefits management.

- Intuitive employee enrollment platform experience that helps empower employees to feel confident in understanding and selecting the right benefits.

- Offering employees access to a full digital experience to shop for, view and manage their benefits within the Maxwell app.

- Engaging employees in their benefits throughout the year.

- Handling the paperwork that accompanies open enrollment.

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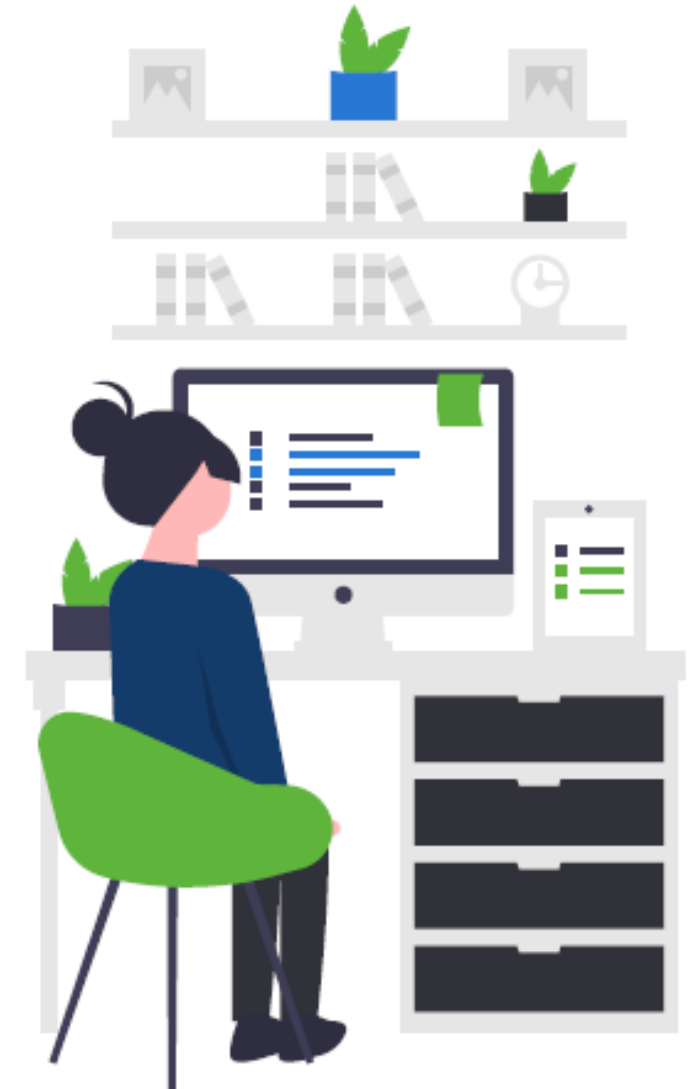
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Maxwell Health - Your Benefit Connection Benefits

Online Enrollment
Real-time dashboard gives you a high-level view of your employees as they move through open enrollment.

Supports All Benefits
Online enrollment in all benefits, including medical, dental, vision, life, and other voluntary benefits.

Totally Paperless
Built-in, paperless form-signing with forms that pre-populate with employee information.

Optional: Concierge Service
Health Advocate helps employees save money on out-of-pocket healthcare costs and navigate their benefits.
Available for an additional monthly cost.

Carrier Connections
EDI connections to both medical and ancillary insurance carriers for safe transmittal of employee data.
Available for a fee, which is waived for any Maxwell Marketplace partner.

Employee Experience
Engaging employee experience during enrollment and throughout the year.

Built-in Communications
Send individual or bulk messages, save templates, and track open and click-through rates.

Mobile App
Easily shop for your benefits and access them ongoing throughout the year, directly in the app, straight. from your phone!

Optional: Telemedicine
Teladoc, the first and largest telemedicine provide, tackles the biggest problems in healthcare: access, quality, and cost.
Available for an additional monthly cost.

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Indio - Automation & Applications

Offers Our Clients Digital Benefits From:

- Digital Policy Renewals

- Interconnects With APPLIED Epic

- Secure eSignatures

- Secure Portal Access From Anywhere With Wifi Connection

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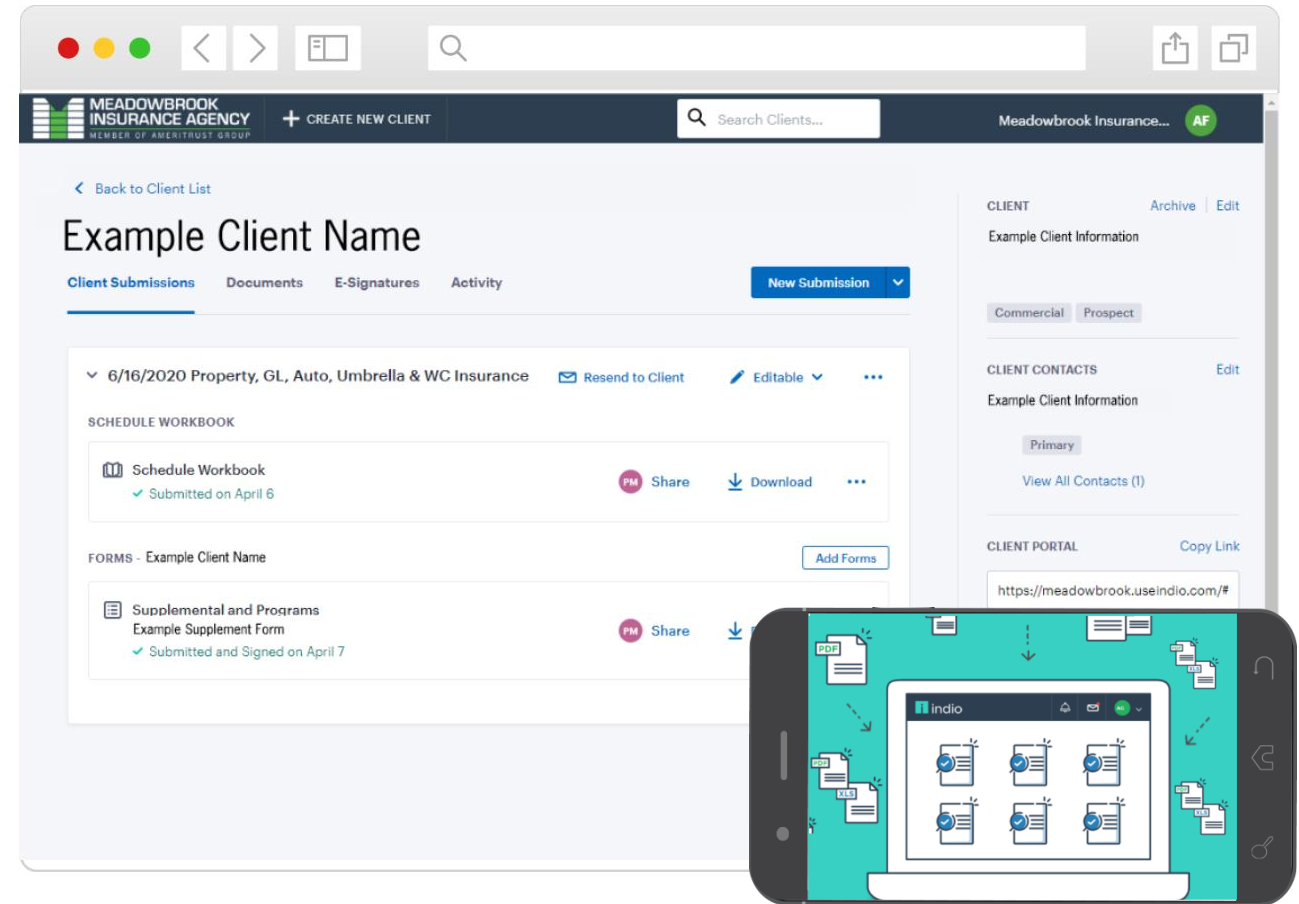
Cutting Edge Technologies

Continued Communications

- Insurance Informational Material

- Tailored Webpages

- Monthly Newsletters

- Downloadable Information

- Staff Available for Questions

Watch To See Our Latest Video:

[Michigan's No-Fault Auto Reform](#)

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Questions?

Contact us at:

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